https://www.accountancycapital.co.uk/job/finance-business-partner-2/

Finance Business Partner

Description
Job Title: Finance Business Partner
Location: London (Hybrid – 2-3 days in office)
Sector: Automotive Wholesale
Type: Full-time
Salary: £55,000 – £70,000 (DOE) + Benefits

Be the driving force behind commercial decision-making in a fast-paced automotive wholesale business.

We are working with a growing London-based automotive wholesaler looking to bring in a commercially-minded **Finance Business Partner**. This is a newly created role offering the opportunity to shape the finance function and provide real-time insight into operational performance and profitability.

You'll work closely with the MD, sales, and operations teams to improve visibility, challenge assumptions, and drive better business outcomes.

Responsibilities

Key Responsibilities:

- Act as a strategic partner to commercial and operational teams, supporting business planning and performance improvement
- Develop robust financial models and provide actionable insight to influence key decisions (pricing, purchasing, expansion)
- Produce and present monthly management reports with detailed variance and margin analysis
- Lead forecasting and budgeting cycles, ensuring alignment with business objectives
- Track KPIs and operational metrics to identify trends, risks, and opportunities
- Partner with inventory and procurement teams to improve working capital management
- Challenge stakeholders with financial and commercial rigour, supporting a culture of accountability
- Contribute to ongoing finance transformation and systems improvements

Qualifications

Hiring organization
Accountancy Capital

Employment Type
Full-time

Beginning of employment
1st May 2025

Duration of employment
Perm

Industry
Automotive

Job Location
London, South East, united kingdom

Working Hours
9-5

Base Salary
£ 55,000 - £ 70,000

Date posted
March 30, 2025

Valid through
30.04.2026

What We're Looking For:

- Qualified accountant (CIMA, ACCA, ACA) with strong commercial acumen
- Experience in wholesale, distribution, or automotive sectors is highly desirable
- Proven ability to interpret data and turn it into insight that drives action
- Excellent communication skills with the confidence to influence non-finance stakeholders
- A proactive, hands-on mindset and a passion for helping businesses grow
- Strong Excel/financial modelling skills; experience with Xero, Sage, or similar systems

Job Benefits

Why Join This Business?

- Entrepreneurial, fast-growing environment where you can make a real impact
- Hybrid working model with autonomy and flexibility
- Exposure to commercial and strategic decision-making at senior level
- Supportive leadership and a culture that values input from finance
- Competitive salary, benefits, and genuine progression potential